



MAGNA

Forward. For all.

Magna Overview

August 2021



We are a **mobility technology company**
and one of the world's largest suppliers to
the automotive industry.

Global Presence



NORTH AMERICA	
136	Manufacturing / Assembly
21	Engineering / Product Development / Sales
70,975	Employees

EUROPE	
115	Manufacturing / Assembly
43	Engineering / Product Development / Sales
58,225	Employees

ASIA	
82	Manufacturing / Assembly
19	Engineering / Product Development / Sales
25,300	Employees

SOUTH AMERICA	
12	Manufacturing / Assembly
3	Engineering / Product Development / Sales
3,175	Employees

AFRICA	
2	Manufacturing / Assembly
1	Engineering / Product Development / Sales
850	Employees

158,000+ Employees
28 Countries
57 OEM Customers






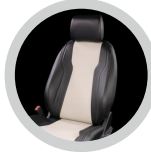

347 Manufacturing
87 Eng / Product Dev / Sales

\$32.6 Billion
(2020 Sales)

Magna Leadership



Swamy Kotagiri	CHIEF EXECUTIVE OFFICER
Vince Galifi	CHIEF FINANCIAL OFFICER
Tom Skudutis	CHIEF OPERATING OFFICER
Aaron McCarthy	CHIEF HUMAN RESOURCES OFFICER
Eric Wilds	CHIEF SALES & MARKETING OFFICER
Bruce Cluney	CHIEF LEGAL OFFICER
Joanne Horibe	CHIEF COMPLIANCE OFFICER
Guenther Apfalter	PRESIDENT MAGNA EUROPE AND ASIA
Sherif Marakby	EXECUTIVE VICE-PRESIDENT, RESEARCH AND DEVELOPMENT

POWER & VISION			BODY EXTERIORS & STRUCTURES		SEATING SYSTEMS	COMPLETE VEHICLES
POWERTRAIN	ELECTRONICS	MECHATRONICS, MIRRORS, LIGHTING	BODY & CHASSIS	EXTERIORS	SEATING	COMPLETE VEHICLES
						
Tom Rucker PRESIDENT	John O'Hara PRESIDENT	John O'Hara PRESIDENT	John Farrell PRESIDENT	Grahame Burrow PRESIDENT	John Wyskiel PRESIDENT	Frank Klein PRESIDENT

Product Systems



BODY & CHASSIS



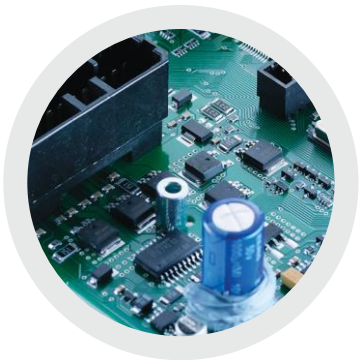
EXTERIORS



ROOF SYSTEMS



POWERTRAIN



ELECTRONICS

Capabilities

- body systems
- chassis systems
- engineering & testing

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- liftgate modules
- active aerodynamics
- front end modules
- fascia
- front integration panels
- trim
- running boards
- exterior decorative lighting
- engineered glass
- truck bed access
- side doors

Global Footprint

- North America
- Europe
- Asia

Capabilities

- soft tops
- retractable hard tops
- textile folding roofs
- modular roofs
- active spoiler system

Global Footprint

- North America
- Europe
- Asia

Capabilities

- transmission systems & driveline systems
- metal-forming solutions
- engineering services

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- ADAS technology & features
- ADAS and autonomous driving
- electrification

Global Footprint

- North America
- Europe
- Asia

Product Systems



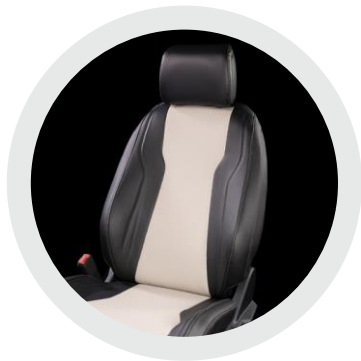
MECHATRONICS



MIRRORS



LIGHTING



SEATING



COMPLETE VEHICLES

Capabilities

- latching systems
- door modules
- window systems
- power closure systems
- handle assemblies
- electronics
- hinges
- wire forming

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- interior mirrors
- exterior mirrors
- camera monitoring systems
- actuators
- door handles
- overhead consoles

Global Footprint

- North America
- Europe
- Asia

Capabilities

- headlamps
- tail lamps & signal lighting
- decorative exterior lighting
- ambient interior lighting
- fog/CHMSL/small lighting
- lighting electronics
- advanced manufacturing technologies

Global Footprint

- North America
- South America
- Europe
- Asia

Capabilities

- complete seating systems
- seat structures, mechanism & hardware solutions
- specialty mechanism solutions
- foam & trim products
- design & development capabilities

Global Footprint

- North America
- South America
- Africa
- Europe
- Asia

Capabilities

- engineering – turnkey solutions from systems and modules to complete vehicle development
- complete vehicle manufacturing – world-class manufacturing from niche to volume production
- energy storage systems – innovative solutions for passenger cars and trucks from conventional up to alternative storage systems

Global Footprint

- North America
- Africa
- Europe
- Asia



Our product portfolio is **future ready.**

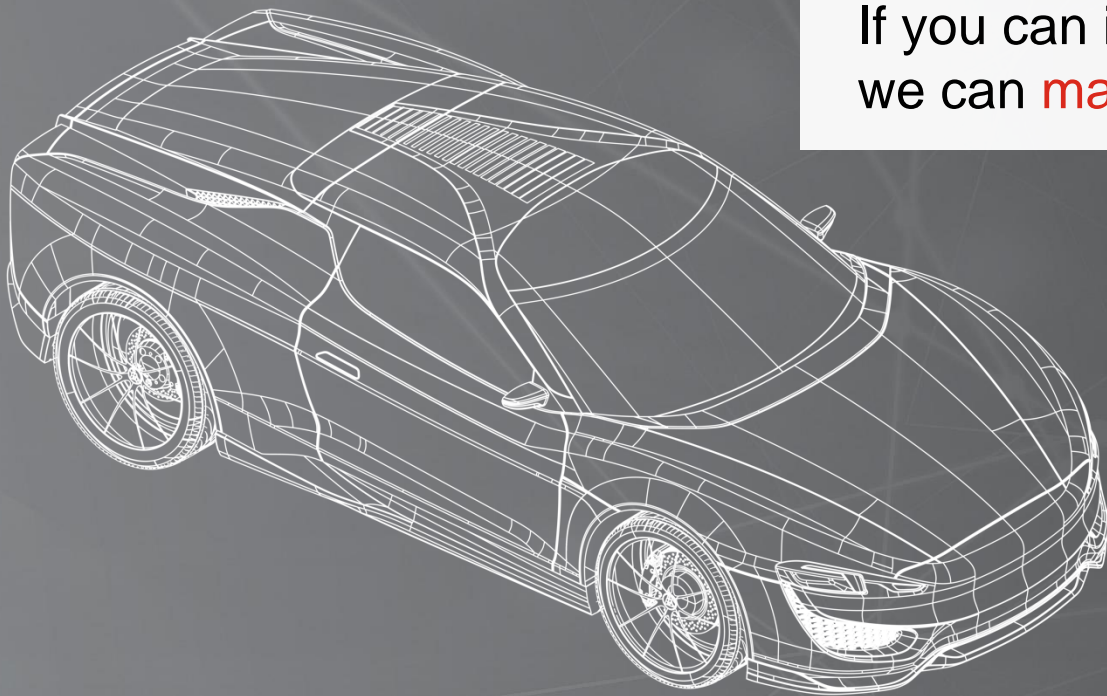
Product Portfolio



- ✓ Body Exteriors & Structures
- ✓ Power & Vision
- ✓ Seating Systems
- ✓ Complete Vehicles

The Magna Advantage

If you can imagine it
we can **make it real.**



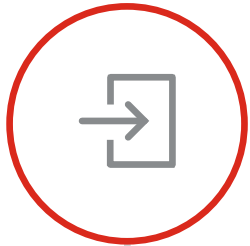
Engineering and Services

Product Systems

Vehicle Assembly

Sources of Innovation

Internal



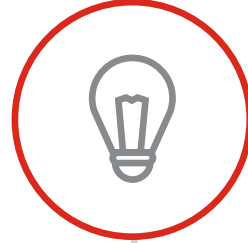
Cooperation with
industry players



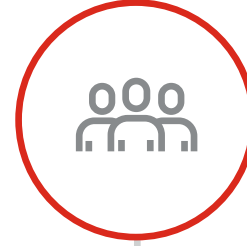
Universities



Start-ups



VC's



Cross
Industry



Our Sustainability Vision

By doing the right things today to ensure a better planet for current and future generations, Magna embraces its ongoing commitment to sustainability.

With innovative products and energy-conscious manufacturing, we are fighting climate change and reducing our global carbon footprint. Through teamwork and perseverance, we are making a difference for our company, our communities and our planet.

Committed to Making a Difference



PRODUCT
delivering solutions
for a better tomorrow

PROCESS
minimizing our
environmental impact

PEOPLE
benefiting our teams
and communities

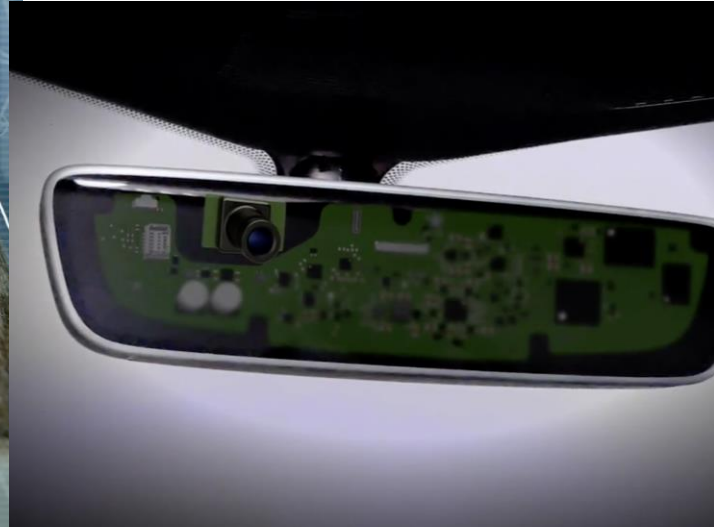
Why Magna?

- ✓ Define, create & deliver
- ✓ Partnership & knowledge
- ✓ Turn your ideas into reality
- ✓ Industry expertise
- ✓ Innovation & success



Taking “Distracted” Out of Driving

- Driver monitoring technology combines camera and interior mirror
- Fully integrated, intelligent system detects, predicts and alerts distracted driver
- Distracted driving related incidents are on the rise, emphasizes need for tech-based solutions



"The system is a natural extension of our leadership expertise in cameras and mirror technology and demonstrates our systems-level approach that brings innovative solutions to industry challenges."

John O'Hara, President of Magna Mirrors and Electronics



Magna Reaches eDrive Transmission Production Milestone

- 100,000 eDrive transmissions produced for Chinese electric vehicle manufacturers
- New eDrive transmission business won, further supporting Chinese startups
- Technology helps power pure electric vehicles, from sedans to SUVs

"As powertrain electrification accelerates, especially in the Chinese market, we are positioned well to continue supporting automakers in their continued efforts to bring electrified vehicles to market quickly"

Tom Rucker, President of Magna Powertrain



The **future of mobility**
begins with Magna.



Forward. For all.

Customer Leadership



Swamy Kotagiri	CHIEF EXECUTIVE OFFICER
Tom Skudutis	CHIEF OPERATING OFFICER
Eric Wilds	CHIEF SALES & MARKETING OFFICER
Guenther Apfalter	PRESIDENT MAGNA EUROPE AND ASIA
Sherif Marakby	EXECUTIVE VICE-PRESIDENT, RESEARCH AND DEVELOPMENT

POWER & VISION

BODY EXTERIORS & STRUCTURES

SEATING SYSTEMS

COMPLETE VEHICLES

POWERTRAIN



Tom Rucker
PRESIDENT

Bill Wardle
GLOBAL VP SALES

ELECTRONICS



John O'Hara
PRESIDENT

David Mucciacciaro
GLOBAL VP SALES

MECHATRONICS, MIRRORS, LIGHTING



John O'Hara
PRESIDENT

Kevin Monahan
GLOBAL VP SALES

BODY & CHASSIS



John Farrell
PRESIDENT

Don Maahs
GLOBAL VP SALES

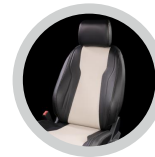
EXTERIORS



Grahame Burrow
PRESIDENT

Frank Potenza
GLOBAL VP SALES

SEATING



John Wyskiel
PRESIDENT

Brian Grady
GLOBAL VP SALES

COMPLETE VEHICLES



Frank Klein
PRESIDENT

Kurt Bachmaier
GLOBAL VP SALES

Customer Leadership

EUROPE



Swamy Kotagiri CHIEF EXECUTIVE OFFICER

Tom Skudutis CHIEF OPERATING OFFICER

Eric Wilds CHIEF SALES & MARKETING OFFICER

Guenther Apfalter PRESIDENT MAGNA EUROPE AND ASIA

Sherif Marakby EXECUTIVE VICE-PRESIDENT, RESEARCH AND DEVELOPMENT

POWER & VISION

POWERTRAIN



Tom Rucker
PRESIDENT

Roland Wagendorfer
VP SALES EUROPEAN OEMs
GLOBAL

ELECTRONICS



John O'Hara
PRESIDENT

Marc Rother
DIRECTOR SALES EUROPEAN
OEMs

MECHATRONICS, MIRRORS, LIGHTING



John O'Hara
PRESIDENT

Stefano Savi
VP SALES & BD
MIRRORS/LIGHTING

Ricardo Sandino
SR DIRECTOR SALES & BD
MECHATRONICS

Uwe Behrendt
DIRECTOR SALES
ROOF SYSTEMS

BODY EXTERIORS & STRUCTURES

BODY & CHASSIS



John Farrell
PRESIDENT

Martin Blumenstein
VP SALES EUROPE

EXTERIORS



Grahame Burrow
PRESIDENT

Antonio Augusto
VP SALES EUROPE

SEATING SYSTEMS

SEATING



John Wyskiel
PRESIDENT

Chuck Jurcic
VP SALES EUROPE

COMPLETE VEHICLES

COMPLETE VEHICLES



Frank Klein
PRESIDENT

Kurt Bachmaier
VP SALES & MARKETING

Customer Leadership

CHINA



Swamy Kotagiri	CHIEF EXECUTIVE OFFICER
Tom Skudutis	CHIEF OPERATING OFFICER
Eric Wilds	CHIEF SALES & MARKETING OFFICER
Guenther Apfalter	PRESIDENT MAGNA EUROPE AND ASIA
Sherif Marakby	EXECUTIVE VICE-PRESIDENT, RESEARCH AND DEVELOPMENT

POWER & VISION

POWERTRAIN



Tom Rucker
PRESIDENT

Sean Li
VICE PRESIDENT, ASIA

Alex Liu
SR. DIRECTOR, SALES CHINA

ELECTRONICS



John O'Hara
PRESIDENT

Simon Zhang
GENERAL MANAGER, CHINA

TBA
SR. MANAGER, SALES &
MARKETING CHINA

MECHATRONICS, MIRRORS, LIGHTING



John O'Hara
PRESIDENT

Benson Wang
VICE PRESIDENT
(MECHATRONICS/MIRRORS), ASIA

Henry Zhu
VICE PRESIDENT, SALES ASIA

BODY EXTERIORS & STRUCTURES

BODY & CHASSIS



John Farrell
PRESIDENT

Kevin Li
VICE PRESIDENT, CHINA

Jerry Ni
EXECUTIVE DIRECTOR, SALES
CHINA

EXTERIORS



Grahame Burrow
PRESIDENT

Todd Fortner
VICE PRESIDENT,
OPERATIONS ASIA

Nicholas Morgan
VICE PRESIDENT, SALES ASIA

SEATING SYSTEMS

SEATING



John Wyskiel
PRESIDENT

Jim Chen
VICE PRESIDENT, ASIA

Elynn Wang
DIRECTOR, SALES & MARKETING
ASIA

COMPLETE VEHICLES

COMPLETE VEHICLES



Frank Klein
PRESIDENT

Zhenyu Huang
VICE PRESIDENT, CHINA

Sunny Wu
DIRECTOR, SALES CHINA

Product Systems



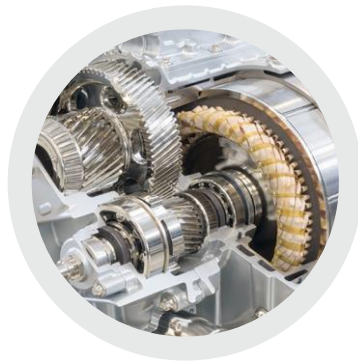
BODY & CHASSIS



EXTERIORS



ROOF SYSTEMS



POWERTRAIN



ELECTRONICS



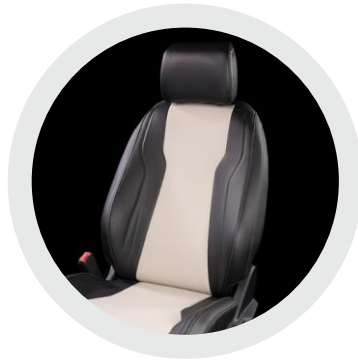
MECHATRONICS



MIRRORS



LIGHTING



SEATING



COMPLETE VEHICLES

Global Presence



2020 SALES

32.6 Billion

EMPLOYEES

158,000+

MANUFACTURING

347 global sites

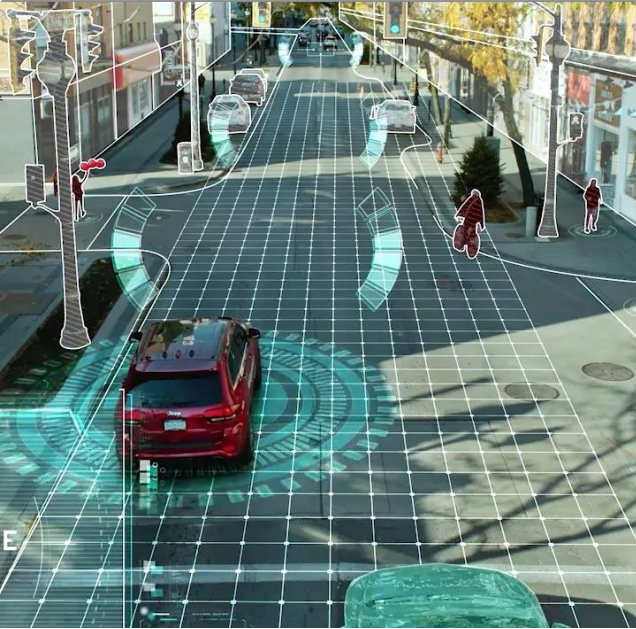
MARKET POSITION

#1 North America
#4 Globally

Auto-qualifying



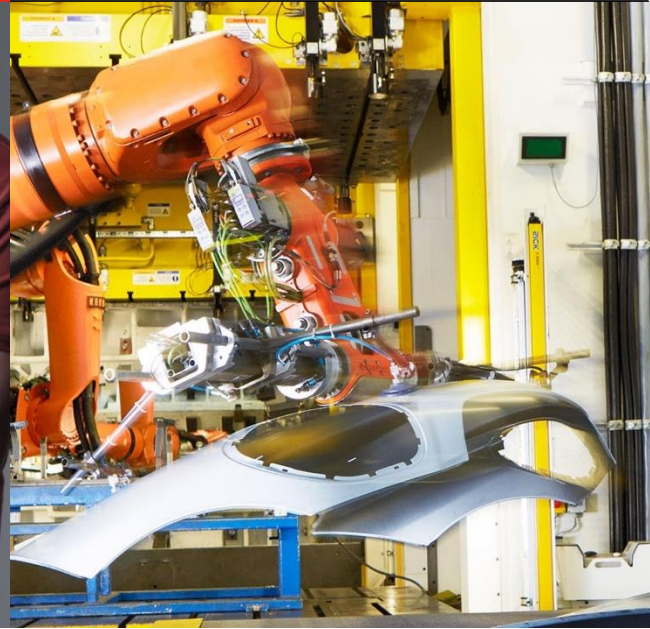
Icon Radar™



Micro LED Technology



Advanced Robotics



Magna Innovation Pillars



Smarter.

Comfort, Convenience and Connectivity

Designing and delivering an inspired,
best-in-class cabin experience



Cleaner.

Efficiency and Sustainability

Optimizing the use of energy to meet the
needs of our customers and our planet



Safer.

Active and Passive Safety

Engineering protection and peace-
of-mind for all who share the road



Lighter.

Lightweight Material and Science

Driving performance and quality
through innovative mass reduction



Affordable.

Development and Manufacturing Efficiency

Align and optimize processes for the development and
manufacture of products



We are a **mobility technology company**
and one of the world's largest suppliers to
the automotive industry.



We are a **mobility technology company**
and one of the world's largest suppliers to
the automotive industry.